



BUSINESS DEVELOPMENT COORDINATOR

We are looking for business development coordinator, whose main purpose will be to develop a sustainable services portfolio for the operational period of Rail Baltica.



Responsibilities

- Defining potential markets and clients, also analyzing expected volumes.
- Defining the value proposition of Rail Baltica, including defining associated supply chains and mapping the required competencies and resources.
- Establishing and maintaining a collaboration network between stakeholders in the passenger and freight transport sector.
- Coordinating preparatory operational activities according to the current operational readiness action plan.



Qualifications

- International work experience in developing new business directions in the transport sector.
- Professional higher education.
- Excellent communication and self-expression skills.
- Outstanding organizational ability.
- Proficiency in English.



Benefits

- Flexible, ergonomic ja modern work environment.
- Opportunity to work remotely.
- 100% sick pay from the first day of sick leave.
- Individual training budget.
- Sports allowance and/or health insurance.
- Home office equipment allowance.
- Free parking next to the office.
- Team events.
- ... and much more!

Apply through the job search portal or send your CV to personal@rbe.ee